

*Press release 21 June, 2006*

## **Stockholm County Council sign contract with Carl Lamm**

**After an extensive purchasing Stockholm County Council sign a master agreement with Carl Lamm concerning document handling. The agreement means that Carl Lamm will provide the council with multifunctional machines, so called copyprinters, and service and support. The agreement is valid for two years with the possibility of extending it another two year.**

Carl Lamm is one of three suppliers who have signed master agreement with Stockholm County Council in this purchasing. Important supplier criteria in the purchasing were the quality of products and services, and price, but also a number of other demands were taken into account. Carl Lamm also fulfilled the high environmental demands of Stockholm County Council.

- The purpose of our purchasing was to produce a clearer agreement and with considerably fewer suppliers. We looked at the offers being most advantageous for the council concerning price, user-friendliness and references. After putting together the evaluation, Carl Lamm was one of three suppliers who lived up to what we asked for with a good result, says Senad Babacic at Stockholm County Council Purchasing.

Carl Lamm will deliver five different multifunctional models, so called copyprinters, from Ricoh. With multifunctional machines it is possible to print, copy, scan and send fax messages in colour and black and white – with one unit. The chosen models can print with different speeds, from 20 pages/minute to 50 pages/minute. They are rented to Stockholm County Council and the installation is in full swing. For Carl Lamm this means approximately 300 units per year with service, support and training.

- Stockholm County Council is a very important customer. First, we enjoy Carl Lamm having continued confidence from the Council. The renewed confidence is the evidence of that we live up to the demands put on us, and our products, says Hans Johansson, CEO Carl Lamm.

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